

The National Chamber of Commerce of Sri Lanka

No. 450, D. R. Wijewardena Mawatha, Colombo 10, Tel : 4741788, Fax : 2689596, E-mail : sg@nccsl.lk



National Chamber Trade Information Bulletin

Vol. 06 Issue 26

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Special points of interest:

Export Opportunities

Business interest: looking for natural rubber

exporters in Sri Lanka

Contact person: MR J.M ERARD

Designation: DIRECTOR

Company name: AUTOCLAVITE

Address: MR J.M ERARD

DIRECTOR
AUTOCLAVITE

22 rue des Malines
CE 2760 Lisses

91027 Evry cdex

Telephone : 00 33 1 69 11 92 92

Fax : 00 33 1 69 11 92 93

E-mail : autoclavite@wanadoo.fr

Website : www.autoclavite.fr

Business interest: looking for natural rubber

exporters in Sri Lanka

Contact person: MR GERARD MONFORT

Designation: HEAD IMPORT

Company name: FORMIX RUBBER

Address: MR GERARD MONFORT

HEAD IMPORT

FORMIX RUBBER

580 rue des Bruyeres

ZI La Saussaye

45075 Orleans cedex 2

Telephone : 00 33 2 38 41 45 91

Fax : 00 33 2 38 76 07 08

E-mail : info@formixrubber.com

Website : www.formixrubber.com

Business interest: looking for natural rubber

exporters in Sri Lanka

Contact person: MRS THOMAS

Designation: HEAD IMPORT

Company name: INCORE

Address: MRS THOMAS

HEAD IMPORT

INCORE

5 rue de la Résistance

ZA Croix Blanche Ouest

91702 Ste Genevieve des Bois-

00 33 1 69 72 15 15

Telephone :

Fax : 00 33 1 69 72 15 10

E-mail : incore.sa@incore.fr

Website : www.incore.fr

Business interest: looking for industrial rubber
gloves exporters in Sri Lanka

Contact person: Mr Daniel Frebet

Designation: Imports Manager

Company name: APURA

Address: Mr Daniel Frebet

Imports Manager

14,

avenue Ferdinand de Lesseps BP 90609

95196 Goussainville

Telephone : +33.1.39.94.66.25

Fax : +33.1.39.94.66.30

Email : daniel.frebet@apura.fr

Web : www.groupeparedes.com

Business interest: looking for medical rubber
gloves exporters in Sri Lanka

Contact person: Mrs. Xiaofei XU

Department: Purchasing Dpt

Company name: MAPA SNC

Mrs. Xiaofei XU

Purchasing Dpt

MAPA SNC

57 rue de Villiers – BP 190

92205 Neuilly sur Seine Cedex

Telephone : +33.1.49.64.24.11

Fax : +33.1.49.64.24.29

E-Mail : xiaofi.xu@ms.hutchinson.fr

www. mapa-professionel.com

Import Opportunities

Business interest: looking for importers of

Bulldozers
Rear Dump Trucks
Front-end Loaders
Hydraulic Excavators
Backhoe Loader and
Motor Graders etc.,

Contact person: Rangasami S

Designation: Regional Manager

Company name: BEML LTD.,

Address: Rangasami S
Regional Manager
BEML LTD.,
No.03,
Sterling Road,
Nungambakkam,
Chennai - 34,
Pakistan.

Telephone: +91-44-28220844
+91-97909 59170

E-mail: chennai@m.beml.co.in

Website : www.bemlindia.com

Business interest: looking for

Jute sacking bag
Hessian bag
Hessian cloth
Jute yarn
Raw jute
importers in Sri Lanka

Contact person: Mr. Kamran Uddin

Designation: Managing Director

Company name: Global Jute Trading Ltd.,

Address: Mr. Kamran Uddin
Managing Director
Global Jute Trading Ltd.,
43
Dilkusha Commercial Area
4th Floor
Dhaka-1000
Bangladesh

Telephone : +91-11-25920665
+91-11-25920666
+91-11-45052364

Fax: +91-11-25920666

E-mail: globjute@citechco.net
globjute@btcl.net.bd
meghdoot1005@yahoo.co.in

Websites: www.globaljutebd.com

Business interest: looking for exports and imports and hotel industry in Sri Lanka

Contact person: Mr. Doulat Jain

Designation: Managing Director

Company name: J.G. Exports

Address: Mr. Doulat Jain
Managing Director
J.G. Exports

55,
Narayana Mudali Street,
Sowcarpet ,
India

E-mail: doulatjain@yahoo.co.in

Business interest: looking for pharmaceutical importers in Sri Lanka

Contact person : Mr. Naresh Kumar

Designation: Partner - Distributor

Company name: Jayam Agency

Address: Mr. Naresh Kumar
Partner - Distributor
Jayam Agency

31,
New no. 62,
Kuppumuthu Street ,
Triplicane,
Ch-5
India

Mobile: 09840050027

E-mail: naresh@jayamagencies.com

Business interest: looking for textile, fabric and garment importers in Sri Lanka

Contact person : Mr. Ramesh Chand Bhutra

Designation: Director

Company name: R.J. Traders

Address: Mr. Ramesh Chand Bhutra
Director
R.J. Traders

Annanagar ,
Chennai-40
India

Mobile: 09383331777

E-mail: rcbhutra@gmail.com

Business Opportunities with NCCSL

Trade Directories / Magazines & Books



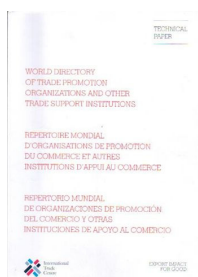
Contact Person: Mr. M J Upali Perea
 Designation: Managing Director
 Company name: Upali Perera & Company
 Address : Batadombagahawatte,
 19, Maguruwilla Road,
 Gonawala,
 Kelaniya,
 Sri Lanka
 Telephone : +94 11 2910846, +94 11 2919140
 Fax : +94 11 2909263
 E-mail: upalicom@eureka.lk
 Factory
 Telephone : +94 11 2910846 ,+94 11 2919140



Company Profile of Upali Perera & Company

We are the leading manufacturers of SLS 517 certified U.P.CO. brand only motor cycle safety helmets in Sri Lanka. These are manufacturers by different models , sizes , colours according to the local and international standards. These can be obtained by retail or wholesale at the main office or any other motor cycle spare parts shop situated all over the Island

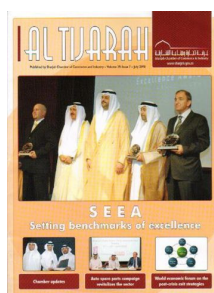
TITLE: WORLD DIRECTORY OF TRADE PROMOTION ORGANIZATIONS AND OTHER TRADE SUPPORT INSTITUTIONS : TECHNICAL PAPER
YEAR: 2009
PUBLISHER: INTER/NATIONAL TRADE CENTRE



TITLE: DIRECTORY OF IMPORTERS' ASSOCIATIONS WORLDWIDE: TECHNICAL PAPER
YEAR: 2009
PUBLISHER: INTERNATIONAL TRADE CENTRE



TITLE: AL TIJARAH
YEAR: 2010
PUBLISHER: SHARJAH CHAMBER OF COMMERCE AND INDUSTRY
VOLUME: 39
ISSUE: 7
MONTH: JULY



Trade Exhibitions / Seminars / Workshops

BUSINESS LEADERS PROGRAMME

11-14 SEPT 2010

Venue :	The Westin Sohna, Gurgaon
Date:	11-14 September 2010
Organized by :	The Confederation of Indian Industry (CII ITC Center for Excellence for Sustainable Development)
Registrations: Category	Applicable fee (Per participant)
CII Members	Up to three participants Rs. 115,000 USD 2600 + 10.3% service tax
	More than three participants Rs. 105,000 USD 2400 + 10.3% service
Others	Up to three participants Rs. 125,000 USD 2800 + 10.3% service tax
	More than three participants Rs. 115,000 USD 2600 + 10.3% service tax

Full payment can be made along with the submission of Reply Form through cheque/demand draft in favour of Confederation of Indian Industry payable at New Delhi. Participation fee once paid is transferable but non-refundable.

Further information: Business Leaders Programme Secretariat

CII-ITC Centre of Excellence for
Sustainable Development
2nd Floor,
Thapar House,
124,
Janpath,
New Delhi 110 001
India

E-mail : sustainability @ cii.in/desd@cii.in
Telephone : 91 11 4150 2309-10
Fax : 91 11 4150 1924-25
Website : www.sustainabledevelopment.in



A one day Training Programme on
**TELEPHONE TECHNIQUES, COURTESIES & EFFECTIVE
RECEPTION DUTIES**

Organized by
**The National Chamber of Commerce
of Sri Lanka**

5th August 2010 - 9.00 a.m to 4.00 p.m (Full day)

@

NCCSL Auditorium

For many customers, the telephone and the receptionist is the first contact they have with a business. As the saying goes, you never get a second chance to make a first impression. And that first impression can either leave customers calling elsewhere, or have them excited about learning more about your products or services.

Great telephone and reception skills do many good things to maintain an excellent relationship with customers which in turn benefits every person involved from the owner of the company to the call center employee, to the customer.

PROGRAMME DETAILS

For Whom Receptionists, Frontliners, Telephone Operators & Tele Marketers

Programme Out Line

- ☞ The first impression of the telephone
- ☞ Your telephone voice (Tone and Pitch)
- ☞ Your telephone personality
- ☞ Answering the phone
- ☞ How to make phone call
- ☞ How to ask a caller to wait
- ☞ How to end a call
- ☞ Screening calls
- ☞ Message taking to return calls
- ☞ Effective communication skills on the telephone
- ☞ Telephone etiquette
- ☞ Listening skills
- ☞ Handling problems, customers queries and complaints
- ☞ Handling difficult callers
- ☞ Tactful words and phrases that keep callers cool
- ☞ Most frequent caller complaints
- ☞ Office grooming

Trainer Ms.Nedra Wickremesinghe

Nedra Wickremesinghe is the Executive Director of Nedisa Corporate Social Interaction and Founder Principal of Nedisa Finishing School. She is the pioneer in social skills development in Sri Lanka. She has over 20 years of diverse experience in training and personnel development, and now a leading Training Consultant in personality development, image projection, etiquette, personal branding and customer courtesy. She is also a columnist with the Sunday Times and the food and wine columnist of the Hi magazine. Her clientele includes blue-chip companies, hotels, hospitality and tourism, hospitals, airline staff, cabin-crew, military and service personnel, retail boutiques and leading schools. She is a graduate of Lucy Clayton London and Stamford College, Kuala Lumpur, Malaysia.

Investment NCCSL Members Rs. 4,000/= + VAT 12%
Non Members Rs. 4,500/= + VAT 12% VAT Reg No 144000129-7000
(Inclusive of Course Materials, Lunch & Refreshments)

REGISTER NOW

Call 011- 4741788 Fax 011- 2689596

Email sg@nccsl.lk